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# Identifying leadership in medical trainees: evaluation of a competency-based approach

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## ABSTRACT

**Background** As medical professional roles diversify, it is essential to understand what makes effective medical leaders. This study develops and validates a medical leadership competency framework that can be used to develop and evaluate leaders across all levels of medical organisations.

**Method** In Phase One, the authors derived desired leadership traits and behaviours in the medical context from a panel of subject matter experts (SMEs). Traits and behaviours were then combined into multifaceted competencies which were ranked and further refined through evaluation with additional SMEs. In Phase Two, the final seven competencies were evaluated with 181 medical trainees and 167 supervisors between 2017 and 2018 to determine the validity of rapid-form and long-form leadership assessments of medical trainees. Self and supervisor reports of the seven competencies were compared with validated trait and leadership behaviour measures as well as clinical performance evaluations.

**Results** The final seven leadership competencies were: Ethical and Social Responsibility, Civility, Self-Leadership, Team Management, Vision and Strategy, Creativity and Innovation, and Communication and Interpersonal Influence. Results demonstrate initial validity for rapid-form and long-form leadership evaluations; however, perceptions of good leadership may differ between trainees and supervisors. Further, negative leadership behaviours (eg, incivility) are generally not punished by supervisors and some positive leadership behaviours (eg, ethical leadership) were associated with poor leadership and clinical performance evaluations by supervisors. Supervisor perceptions of leadership were significantly driven by trainee scores on social boldness (a facet of extraversion).

**Conclusions** A multicompetency framework effectively evaluates leadership in medicine. To more effectively reinforce positive leadership behaviours and discourage negative leadership behaviours in medical students and resident physicians, we recommend that medical educators: (1) Use validated frameworks to build leadership curriculum and evaluations. (2) Use short-term and long-term assessment tools. (3) Teach assessors how to evaluate leaders and encourage positive leadership behaviours early in training.

Leadership in the medical context is associated with improvements in healthcare delivery,<sup>1</sup> work attitudes of practitioners,<sup>2,3</sup> and is valued as a critical component of medical education.<sup>4-6</sup> Despite these important links, the definition, implementation and evaluation of medical leadership across trainees remain inconsistent,<sup>7,8</sup> as current medical training continues to largely focus on technical,

scientific-based skills. While leadership competency frameworks have emerged within medicine<sup>9-11</sup> with the subsequent development of training programmes,<sup>4,8</sup> authors continue to advocate for stronger evidence-based frameworks of leadership in the training and evaluation of medical trainees.<sup>8</sup> Department or programme specific leadership measures might appear to tap into the idiosyncratic needs of each specialisation; however, these measures are often not developed in relation to existing validated theories of leadership, and we do not know if they (1) appropriately evaluate the relevant components of leadership and (2) are actually indicators of effective physicians. For example, although leadership is a domain in many competency frameworks in medical education (eg, CanMEDS<sup>12</sup> National Health Service (NHS)<sup>13</sup> with some exceptions,<sup>2</sup> few frameworks and their evaluation tools have been validated to understand if they actually predict better medical leaders based on theories of leadership. This limits our capacity to define appropriate learning outcomes and monitor progress for medical trainees, and our ability to develop training opportunities that cultivate leadership. In essence, our understanding of the domain of leadership within medicine, and many of the tools currently used, could be better grounded in the established field of leadership theory.

Although numerous traditional leadership theories have migrated into the medical training and management field (eg, transformational leadership<sup>14</sup>), many only target *elements* of good medical leadership without acknowledging the diversity of traits and behaviours that may be required of a healthcare provider (eg, leadership in clinical and administrative domains). Drawing on previous leadership work,<sup>15-17</sup> we define medical leadership as the harnessing of medical knowledge, and interpersonal skills and abilities, by healthcare professionals to motivate and persuade others towards a common goal in both formal (eg, management positions) and informal (eg, acting as a leader during daily clinical work) settings. This definition captures the importance of excellence in the medical field,<sup>15</sup> the motivation and persuasion of others, and the relevance of formal and informal leadership settings (ie, context).<sup>16,17</sup> Further, we distinguish between *leadership* and *leader*, such that leadership encompasses the interpersonal processes involved in the behaviours highlighted above, while a leader is someone that successfully engages in these behaviours, bolstered by traits and other intrapersonal elements (eg, skills and experience) that enable them to successfully engage in leadership behaviours.<sup>18</sup> In order to best identify areas of strengths and weaknesses in medical training, our

goal is to develop and evaluate a comprehensive set of qualities that best define medical leadership and make recommendations for leadership training and evaluation moving forward. We move beyond previous frameworks that focused primarily on leadership behaviours to also include the underlying traits that contribute to the emergence and enactment of good leadership and proficiency within a competency domain. By tapping into the wealth of theories available in the fields of psychology and management, we aim to bring a multi-disciplinary lens to medical leadership that promotes validated measurement tools overlooked in previous studies. In doing so, we provide a competency-based framework that can be used for understanding leadership in a medical context and serve as a foundation for advancing the quality of medical education. Therefore, the purpose of our study is to address the following research questions:

1. What are the major competencies that define leadership in the medical context?
2. How are these leadership competencies exhibited by medical trainees and viewed by their supervisors?
3. What traits and behaviours underlie these competencies?
4. How do these competencies relate to clinical performance?

## METHOD

### Phase One: Defining leadership

The goal of the first phase was to establish the major competency domains involved in leadership in the medical context. As a starting point, we examined semistructured interviews with 77 subject matter experts (SMEs). These interviews were previously used to identify enablers and barriers to academic health leadership<sup>19–21</sup> but also provided insights into how programme stakeholders viewed good leadership. We examined the results of these previously published interviews, and used these identified traits and behaviours as a guide to determine the more established models of leadership (eg, ethical leadership<sup>22</sup>) and associated competencies that may be relevant to medical leadership. This effort resulted in a preliminary pool of 14 leadership competency domains and definitions. Labels and definitions were drawn from the literature and adapted based on feedback from the members of our authorship team who work in a medical context.

To determine a final competency framework, in 2015 we had an additional 33 SMEs indicate the importance of each competency domain. To ensure that leadership was considered from a variety of perspectives, the 33 SMEs encompassed individuals in a variety of positions, including senior faculty (n=6), junior faculty (n=8), medical residents (n=6), graduate students (n=7) and staff from the undergraduate medical education (n=5), and post-graduate medical education (n=1) offices. Participants read each competency domain and definition and completed two measures. The first was an importance rating of each competency domain from 1 (low) to 7 (high). However, out of concern that SMEs might rate all of the competency domains important, and a desire to identify the *most* important leadership competency domains, we also had the SMEs rank what they believed were the three most important competency domains. Results can be found in [table 1](#).

The results of this survey indicated that in general, all 14 competency domains were seen as important (eg, the lowest mean was for Safety Orientation, at 5.30 out of 7). As such, we utilised both importance ratings and competency domain inclusion in the top three rank orderings to make our decisions about which competency domains to retain. Communication received

**Table 1** Phase One leadership competency domains and ratings/rankings of importance

Leadership competency domains	Mean (SD)*	Rank ordering				Total
		First	Second	Third		
Communication	6.64 (0.55)	2	6	8	16	
Civility	6.12 (0.86)	2	1	3	6	
Self-Leadership	6.09 (0.72)	3	3	6	12	
Interpersonal Influence	6.09 (0.77)	2	3	3	8	
Ethical Leadership and Social Responsibility	6.09 (0.68)	2	1	1	4	
Team Management	6.06 (0.83)	3	4	3	10	
Creativity and Innovation	5.97 (0.95)	3	2	3	8	
Strategy	5.94 (0.83)	2	7	3	12	
Vision	5.91 (0.93)	11	1	3	15	
Forming Teams and Task Management	5.91 (0.84)	3	3	6	12	
Project Management	5.91 (0.88)	1	1	2	4	
Decision and Judgement Analytics	5.85 (0.91)	2	2	4	8	
Diversity and Intercultural Awareness	5.58 (0.83)	0	2	0	2	
Safety	5.30 (1.13)	0	0	0	0	

Due to small sample sizes, means and rankings were not compared between different subgroups of subject matter experts.

\*Measured on a 1 (low importance) to 7 (high importance) Likert scale.

both the highest mean for importance, and was included in the number of top three rankings most often. Others, such as Vision, had a lower relative importance rating (ie, 11th out of 14) but received a high number of top three rankings—in this case, the greatest number of first place rankings—and so was retained. Competency domains such as Project Management, Decision and Judgement Analytics, and Forming Teams and Task Management were rated as both less important and had few individuals rate them as in the top three. Considering both types of data, five competency domains were eliminated from further consideration, and others were either retained as is (eg, Ethical and Social Responsibility, Civility, Self-Leadership). In addition, we examined remaining competency domains to see if any could be thematically combined, which led to Communication and Interpersonal Influence being combined into one competency domain, as well as combining Vision and Strategy. Similarly, we incorporated some elements of the Task Management competency domain into the Team Management competency domain, given the importance of such behaviours in the leadership literature.<sup>23</sup> The results of Phase One led to a focused competency framework consisting of seven leadership competency domains: Ethical and Social Responsibility, Civility, Self-Leadership, Team Management, Vision and Strategy, Creativity and Innovation, and Communication and Interpersonal Influence (for definitions/competencies, see [table 2](#)).

### Phase Two: Evaluating leadership

To address research questions 2–4, we developed a self-report survey of leadership to be completed by medical trainees, as well as a shortened version to be completed by supervisors<sup>a</sup> to provide a multisource evaluation of leadership competencies. Self-report leadership measures were completed by 181<sup>b</sup> medical trainees (students: n=64, 35.3%; residents: n=117, 64.6%) at a mid-sized western Canadian university between November 2017 and September 2018. Trainees were invited to participate by a research team member that was not in an evaluative

**Table 2** Definitions and measurement items of leadership competency domains

Competency domain	Competencies	Measurement scales
Ethical and Social Responsibility	I demonstrate honesty, integrity, fairness, and trustworthiness. I clearly establish high ethical standards, and uphold these standards through the use of rewards and punishments. I actively communicate the importance of ethics to others, particularly with respect to the ethical implications of my day-to-day training and work. Lastly, I demonstrate a strong commitment to social responsibility in terms of community, society, and environment.	Ethical leadership <sup>22</sup> —adapted (5 items) Honesty-humility <sup>33</sup> —fairness (4 items) and sincerity (4 items)
Civility	I consistently treat others with dignity and respect, and act with regard to other's feelings. Even under stressful conditions, I refrain from incivil verbal and nonverbal behaviours such as shouting or swearing, intimidation, bullying, rudeness, ridiculing, silent treatment, making threatening comments, and causing emotional distress to others (including peers, subordinates, and interdisciplinary team members).	Incivility <sup>34</sup> —adapted (5 items) Agreeableness <sup>33</sup> —forgiveness (4 items) and patience (4 items)
Self-Leadership	I am effective in several personal areas, including being organised, efficient, and exhibit effective time management. I am also reflective and strive for self-improvement, and demonstrate the ability to learn and grow.	Learning goal orientation <sup>35</sup> —adapted (5 items) Conscientiousness <sup>33</sup> —organisation (4 items) and diligence (4 items)
Team Management	I define leader and group member roles, initiate actions, organise group activities, and define how tasks are to be accomplished by the group. This includes effectiveness in areas such as selecting and assembling a team, talent recognition, recognising and rewarding the team, adapting to new challenges, and succession planning. I am also concerned with the well-being of my followers and I am personable and understanding. This includes creating a supporting environment, diagnosing group dynamics, conflict resolution, personality awareness, and empowering my team.	Initiating structure (5 items) and consideration (5 items) Behaviours <sup>36</sup>
Vision and Strategy	I set and create an ambitious long-term vision and forecast and create opportunities for growth at the faculty of medicine. I understand how my role contributes to other's visions and I formulate and implement the strategy for achieving the Faculty of Medicine's vision. I understand the core business of the Faculty of Medicine, I take a systems perspective that focuses on long-term organisational priorities, I recognise the need for and initiate change, and engage with others to support the strategy.	Strategic leadership <sup>37</sup> (8 items) Transformational leadership—adapted (6 items) <sup>38</sup>
Creativity and Innovation	I develop new insights into situations and apply innovative solutions to make team/organisational improvements. I also create a climate that encourages creative thinking and innovation and design and implement new or progressive ways of doing things.	Openness <sup>33</sup> -creativity (4 items) and unconventionality (4 items) Propensity to innovate <sup>39</sup> (5 items)
Communication and Interpersonal Influence	I actively listen, and both seek and am open-minded to others' opinions, ideas, and perspectives. I am also able to communicate my ideas in a persuasive, accurate, and clear manner, projecting credibility. I tailor my communication to the audience. I have the ability to engage in diplomacy/negotiations, build consensus, and effectively engage the frontline. I am politically savvy in effectively navigating the political landscape of the Faculty of Medicine.	Political skill <sup>40</sup> (6 items) Extraversion <sup>33</sup> —social boldness (4 items) and sociability (4 items) Clinical communication—adapted SEGUE <sup>41</sup> (6 items)

Items in the adapted measures have been chosen to maximise applicability to trainees in the medical context, ensure a unified response scale (eg, SEGUE is traditionally presented as a true/false measure), and to ensure the appropriate referent for the present study (eg, peers vs subordinate).

position relative to any of the trainees and received a gift card for their participation (valued at \$C25). They consented to leadership evaluation by their supervisors and the release of clinical performance data that was subsequently anonymised. As a result, members of the research team directly affiliated with the Faculty of Medicine never had access to identifying data. Participants were assured their responses would remain confidential and would not have any bearing on their standing in the programme. Participants ranged from first year medical students to residents in their final year. The majority of the participants were female (n=97, 53.6%), between the ages of 22 and 45 (M=28.7, SD=4.01), and working in a variety of residency specialisations, with the top three being internal medicine, emergency medicine, and general surgery. We also obtained 167 supervisor reports (ie, chief/senior residents, programme directors, attending physicians) on 132 trainees to compare to self-reports of leadership. Medical trainees did not have access to the results of the supervisor reports and the supervisors did not have access to the trainees' self-reports, maintaining the confidentiality of responses for all participants.

### Measuring leadership

Self-report leadership surveys were composed of previously well-validated scales and subscales to assess both the *traits* and *behaviours* that define each competency domain, measured on

a five-point Likert scale from 1 (never/strongly disagree) to 5 (always/strongly agree) (see table 2 for measures). This is in recognition that the trait and behavioural perspective are both central to understanding leadership. Further, we explored the validity of single-item Visual Analogue Scales (VASs) to address each of the competency domains for use in rapid-assessment scenarios (eg, following patient encounters) or for rating multiple individuals. Therefore, we included numerical rating scales to ask how frequently participants exhibited each competency domain definition from 0 (never) to 100 (all of the time). Medical trainees completed the trait and behaviour measures as well as the VASs, while supervisors completed only the VASs in reference to leadership qualities of the trainees.

### Clinical performance

To evaluate leadership relative to existing clinical performance assessments, we retrieved up to three<sup>c</sup> performance evaluations per trainee (399 total evaluations for 157 participants) that were completed at approximately the same time as the leadership self-report (November 2017–September 2018). These are clinical evaluations that are done regularly as part of the medical trainees' on-going educational assessment and were not uniquely collected for this study. Reports were collated in the spring and summer of 2019. Clinical evaluation measures generally ranged from 12 to 34 items, were rated on a Likert scale (eg, 1 (poor)

to 5 (excellent)) and covered topics such as medical expertise, professionalism, advocacy and overall performance. To account for interdepartmental differences in clinical appraisal measures, final performance scores were z-score standardised to facilitate analysis across participants and settings.

### Analysis

We note that the primary method of data analysis included Pearson correlations, as computed in SPSS V.26.0 for Mac (IBM Corp).

## RESULTS

### Self and supervisor perceptions of leadership

Overall, results suggest that the single-item VASs are a useful approach to appraise leadership via trainee evaluation by supervisors and self (table 3), with self-ratings in particular being associated with relevant traits and behaviours, but with disconnect between self and supervisors on the VAS. The self-report VAS ratings for the seven competency domains typically demonstrated small ( $r < 0.20$ ) to moderate ( $r = 0.20$ – $0.30$ ) inter-correlations.<sup>24</sup> This indicates that each competency domain is likely tapping into unique features of leadership. Similar trends are reflected in the supervisor's VAS ratings of trainees' leadership abilities, with most of the relationships among the competency domains being classified as moderate or above ( $r > 0.30$ ).<sup>24</sup> Higher correlations among the competency domains in supervisor reports may reflect a halo effect<sup>25</sup> where trainees that are perceived as good leaders in one area are more likely to be seen as good leaders overall.

However, we found that VAS self-reports of leadership did not typically tend to correlate highly with corresponding supervisor VAS evaluations of leadership ( $r$  range from  $-0.22$  to  $0.332$ ; table 3). This demonstrates a potential disconnect between trainees' self-perceptions and perceptions of their supervisors. In some cases, trainees and supervisors tended to agree, such as the convergence between self and supervisor ratings of Civility. However, in other cases, those that perceived themselves as possessing a valuable leadership competency domain actually received more negative evaluations from their supervisor. An example of this is in Ethical and Social Responsibility, where trainees who rated themselves highly were actually perceived as worse leaders overall by their supervisors ( $r = -0.175$ ,  $p = 0.045$ ). Overall, while the VASs are useful tools for rapidly assessing leadership, trainees and supervisors may have different perceptions or understanding of whether that trainee embodies that competency domain and different exposure to enacted leadership behaviours by trainees.

### Traits and behaviours associated with self-rated leadership

Evidence for the traits and behaviours that underlie the leadership competency domains can be found in table 4. Specifically, these correlations demonstrate the extent to which the self-rated VAS measures for each competency (and the mean of the VAS measures) are associated with more nuanced trait and behavioural measures. In line with leadership theories, trainees with certain traits and behavioural tendencies are more likely to perceive themselves as performing well in certain leadership competency domains, although there are a few exceptions. Some traits and behaviours seem to contribute to multiple leadership competency domains, indicating that several traits and behaviours are likely to lead to high self-rated leadership perceptions in multiple domains (eg, honesty). Overall, results

indicated that many of the expected traits and behaviours were associated with relevant VAS scores.

### Traits and behaviours associated with supervisor-rated leadership

Next, we examined supervisor VAS ratings of leadership in relation to trainees' self-reported traits and leadership behaviours<sup>4</sup>. Overall, results indicated that many of the relationships between self-reported traits and behaviours and supervisor VAS ratings are either null or in the opposite direction than expected (ie, negative rather than positive correlations; see table 5). For example, while trainees that rate themselves high in particular traits and behaviours also perceive themselves as good leaders in that competency domain, in many cases, higher levels of these traits and behaviours were not associated with supervisor perceptions of leadership competency domains, or were negatively associated with supervisor perceptions of leadership. One example of this is the negative correlations of self-ratings of transformational leadership with several supervisory ratings of leadership in the  $-0.20$ s. Further, numerous relationships were weaker than expected, indicating that supervisors may not recognise leadership potential and behaviours.

In addition, results indicated that trainees may not be perceived negatively across the board when engaging in problematic behaviours. For example, trainees that engage in less civil behaviours (eg, putting down peers, ridiculing others) are perceived as less civil by their leaders ( $r = 0.28$ ,  $p < 0.05$ ), but are not perceived as poor leaders overall. Rather, trainees with higher civility behaviour scores are actually less likely to be perceived as a leader in two of the seven competency domains ( $r_s = -0.15$ , and  $-0.22$ ,  $ns$ ), and had no relation to leadership ( $r < 0.08$ ) in four out of the seven. We observe a similar trend for ethical leadership, wherein those who had higher self-reported ethical leadership scores did not garner higher corresponding ethics and social responsibility ratings from supervisors ( $r = 0.03$ ,  $ns$ ), and indeed, ethical leadership was not significantly associated (with correlations typically in the negative direction) with all other supervisor-rated leadership criteria ( $r_s$  range from  $-0.00$  to  $-0.21$ ).

Conversely, those that are perceived as good leaders by supervisors are particularly more likely to be high on the extraversion facet of social boldness, which significantly correlated with five of the seven supervisor-rated leadership competencies, and overall supervisor-rated leadership ( $r = 0.30$ ,  $p < 0.05$ ). Indeed, social boldness appeared to be the primary driver of supervisor-rated leadership. Similarly, although non-significant, individuals high in the two facets of agreeableness appeared to be rated more highly overall ( $r_s = 0.15$  and  $0.23$ ,  $ns$ ).

### Leadership and clinical performance

Table 6 demonstrates the relationship between self-reported and supervisor-reported leadership competency domains (using the VAS) and clinical performance. While self-reports of leadership competency domains are largely unrelated to how trainees clinically perform, the relationship between supervisor reports and clinical performance highlight how leadership is viewed by supervisors. Supervisor ratings of all seven leadership competency domains are moderately related to ratings of clinical performance, demonstrating that trainees who are perceived as good leaders are also viewed as strong clinical performers. These relationships are moderate enough to suggest that leadership and performance ratings are distinct. This is contrasted by the null and sometimes negative relationships between self-rated

**Table 3** Descriptive and correlational results of medical trainees' and supervisor's Visual Analogue Scale (VAS) ratings of leadership competency domains

Leadership competency domain	1.	2.	3.	4.	5.	6.	7.	8.	9.	10.	11.	12.	13.	14.	15.	
Medical trainees																
1. Ethical and Social Responsibility	83.49 (13.12)															
2. Civility	88.51 (15.42)	0.227†														
3. Self-Leadership	77.37 (15.20)	0.195†	0.081													
4. Team Management	73.52 (15.90)	0.186§	0.144	0.238†												
5. Vision and Strategy	62.11 (21.78)	0.311†	0.099	0.360†	0.545†											
6. Creativity and Innovation	63.28 (19.24)	0.322†	-0.026	0.392†	0.397†	0.603†										
7. Communication and Interpersonal Influence	75.37 (15.06)	0.175§	0.279†	0.258†	0.416†	0.368†	0.262†									
8. Overall	74.92 (10.51)	0.521†	0.392†	0.573†	0.687†	0.795†	0.722†	0.619†								
Supervisor																
9. Ethical and Social Responsibility	88.76 (10.60)	-0.111	0.131	0.060	-0.113	0.006	-0.067	0.010	-0.025							
10. Civility	90.91 (10.88)	-0.007	0.332†	0.043	-0.023	0.020	-0.079	0.113	0.068	0.727†						
11. Self-Leadership	85.01 (11.67)	-0.153	-0.094	0.068	-0.084	-0.049	-0.084	-0.155	-0.114	0.530†	0.392†					
12. Team Management	78.86 (15.05)	-0.176§	-0.063	0.005	-0.110	-0.099	-0.124	-0.108	-0.149	0.396†	0.273†	0.644†				
13. Vision and Strategy	75.48 (16.67)	-0.130	-0.046	-0.052	-0.144	-0.073	-0.041	-0.046	-0.115	0.238§	0.093	0.519†	0.818†			
14. Creativity and Innovation	75.16 (17.46)	-0.222§	-0.124	-0.083	-0.119	-0.017	-0.044	-0.083	-0.142	0.256§	0.030	0.446†	0.751†	0.888†		
15. Communication and Interpersonal Influence	82.27 (14.48)	-0.143	0.133	-0.009	-0.067	-0.006	-0.182§	0.041	-0.057	0.533†	0.491†	0.461†	0.654†	0.609†	0.583†	
16. Overall	82.89 (10.62)	-0.175§	0.051	-0.001	-0.127	-0.051	-0.124	-0.060	-0.111	0.647†	0.513†	0.733†	0.887†	0.843†	0.809†	0.819†

\*Self-reports of leadership competency domains on VAS measures. Overall is the overall mean across all seven self-reported competency domains. Sample sizes for correlations with self-reports for trainees range from 176 to 180.

†Supervisor reports of medical trainees' leadership competency domains on VAS measures. Overall is the overall mean across all seven supervisor-reported competency domains. Sample sizes for correlations with supervisors range from 116 to 132.

‡Correlation is significant at the 0.01 level (two-tailed).

§Correlation is significant at the 0.05 level (two-tailed).

**Table 4** Descriptive and correlational results of medical trainees\* self-reported leadership competency domains on the Visual Analogue Scale (VAS) with self-reported trait and behavioural measures

	Mean (SD)†	1.	2.	3.	4.	5.	6.	7.	Overall‡
<b>1. Ethical and Social responsibility</b>									
Honesty-humility	3.76 (0.64)	<b>0.311#</b>	0.268§	0.237§	0.024	0.256§	0.235§	0.056	0.295#
Sincerity	3.34 (0.84)	<b>0.320#</b>	0.216§	0.215§	0.033	0.215§	0.251§	0.035	0.275§
Fairness	4.18 (0.70)	<b>0.179</b>	.223§	0.171	−0.006	0.203	0.125	0.047	0.200
Ethical leadership	3.56 (0.46)	<b>0.352#</b>	0.154	0.044	0.150	0.170	0.136	0.131	0.249§
<b>2. Civility</b>									
Agreeableness	3.34 (0.60)	−0.051	<b>0.241§</b>	0.003	−0.203	0.041	0.102	0.152	0.069
Forgiveness	3.03 (0.80)	−0.003	<b>0.195</b>	−0.003	−0.125	0.080	0.075	0.180	0.098
Patience	3.66 (0.64)	−0.092	<b>0.206</b>	0.003	−0.223§	−0.023	0.096	0.058	0.007
Civility behaviours	4.65 (0.37)	0.087	<b>0.178</b>	0.127	0.029	0.186	0.095	0.221	0.214
<b>3. Self-Leadership</b>									
Conscientiousness	3.81 (0.58)	0.124	0.167	<b>0.419#</b>	0.025	0.363#	0.217§	0.053	0.312#
Diligence	4.09 (0.54)	0.253§	0.141	<b>0.460#</b>	0.114	0.510#	0.398#	0.019	0.437#
Organisation	3.54 (0.80)	0.008	0.146	<b>0.297#</b>	−0.043	0.181	0.047	0.063	0.156
Learning goal orientation	4.42 (0.43)	0.238§	0.083	<b>0.318#</b>	−0.011	0.362#	0.351#	−0.119	0.294
<b>4. Team Management</b>									
Initiating leadership	3.75 (0.57)	0.132	0.164	0.026	<b>0.272§</b>	0.218§	0.223§	0.177	0.299#
Consideration leadership	4.12 (0.38)	0.355#	0.282§	0.363#	<b>0.202</b>	0.274§	0.263§	0.212	0.444#
<b>5. Vision and Strategy</b>									
Strategic leadership	3.59 (0.49)	0.153	0.121	0.278#	0.256§	<b>0.364#</b>	0.434#	0.270§	0.443#
Transformational leadership	3.58 (0.51)	0.212	0.065	0.259§	0.344#	<b>0.450#</b>	0.301#	0.453#	0.492#
<b>6. Innovation and Creativity</b>									
Openness to experience	3.41 (0.62)	0.067	−0.146	−0.007	−0.190	0.011	<b>0.153</b>	0.021	−0.003
Creativity	3.38 (0.77)	0.157	−0.046	0.142	−0.117	0.035	<b>0.220§</b>	0.043	0.106
Unconventionality	3.44 (0.64)	−0.061	−0.231§	−0.185	−0.229§	−0.022	<b>0.031</b>	−0.012	−0.136
Propensity to innovate	3.68 (0.46)	0.123	−0.091	0.200	0.313#	0.441#	<b>0.534#</b>	0.159	0.417#
<b>7. Communication and Interpersonal Influence</b>									
Extraversion	3.44 (0.54)	0.078	−0.021	0.218§	0.132	0.109	0.142	<b>0.280§</b>	0.215
Social boldness	3.20 (0.61)	0.014	−0.083	0.163	0.100	0.034	0.145	<b>0.303#</b>	0.156
Sociability	3.70 (0.61)	0.125	0.041	0.224§	0.135	0.161	0.107	<b>0.186</b>	0.224§
Political skill	4.18 (0.47)	0.222§	0.099	0.353#	0.201	0.257§	0.258§	<b>0.240§</b>	0.361#
Clinical communication	4.14 (0.37)	0.119	0.226	−0.007	0.047	0.007	0.049	<b>0.010</b>	0.082

Columns represent self-report VAS scores, while rows indicate trait and behaviour scores self-rated by medical trainees. Bolded values highlight correlations that would indicate convergence between VAS and self-report trait and behaviour measures.

\*Sample sizes for correlations range from 67 to 180.

†Measured on a 1 (never/strongly disagree) to 5 (always/strongly agree) Likert scale.

#Correlation is significant at the 0.01 level (two-tailed).

§Correlation is significant at the 0.05 level (two-tailed).

¶Overall represents the overall mean of VSA self-ratings on all seven leadership competency domains.

leadership and clinical performance. Collectively, trainees that rate themselves as high performers in the leadership competency domains are either rated as being lower clinical performers (in the case of Ethical and Social Responsibility), or are not associated with clinical performance, demonstrating that trainees who believe they are effectively engaging in leadership practices are not necessarily viewed as better performers by their supervisors, or in some cases are being perceived negatively by their supervisors.

The self-reported trait and behavioural measures of leadership also demonstrate interesting relationships with performance. Those that rate themselves high on ethical leadership ( $r = -0.203$ ,  $p = 0.07$ ), strategic leadership ( $r = -0.230$ ,  $p = 0.048$ ), and transformational leadership ( $r = -0.269$ ,  $p = 0.03$ ) are generally perceived to have lower mean performance. However, those that are high in overall conscientiousness ( $r = 0.114$ – $0.149$ ,  $n.s.$ ), organisation ( $r = 0.109$ – $0.132$ ,  $n.s.$ ), and social boldness ( $r = 0.150$ – $0.189$ ,  $n.s.$ ), demonstrate small but relatively stable

positive relationships with mean clinical performance. We should note that although some of these are not statistically significant (likely due to low sample sizes for this component of the analysis) the effect sizes are in the typical range for small to medium effect sizes in individual differences research.<sup>26</sup> There are also a few consistently null relationships that are particularly relevant. Traits such as fairness ( $r = -0.002$  to  $0.008$ ,  $n.s.$ ), honesty ( $r = -0.027$  to  $0.038$ ,  $n.s.$ ), patience ( $r = -0.059$  to  $0.009$ ,  $n.s.$ ), and sincerity ( $r = -0.044$  to  $0.081$ ,  $n.s.$ ) do not predict clinical performance despite these being essential underlying factors to good clinical leadership. Scores of civility ( $r = -0.042$  to  $0.002$ ,  $n.s.$ ) were also largely unrelated to clinical performance across measurements. While this illustrates that perceptions of engaging with colleagues in a civil manner does not translate to good performance, it also means that trainees that do engage in uncivil behaviours (eg, bullying) are not punished on their performance scores. In sum, preliminary evidence suggests that trainees'

**Table 5** Descriptive and correlational results of medical trainees\* self-rated traits and behaviours with leadership Visual Analogue Scales (VASs) as rated by supervisors

	1.	2.	3.	4.	5.	6.	7.	Overall†
<b>1. Ethical and Social Responsibility</b>								
Honesty-humility	0.027	0.065	0.087	-0.145	-0.100	-0.214	-0.044	-0.079
Sincerity	-0.053	0.038	-0.026	-0.118	-0.035	-0.121	-0.087	-0.093
Fairness	0.121	0.076	0.196	-0.117	-0.138	-0.246	0.035	-0.023
Ethical leadership	0.029	-0.004	-0.140	-0.156	-0.214	-0.185	-0.110	-0.142
<b>2. Civility</b>								
Agreeableness	0.207	0.284‡	0.260	0.163	0.186	0.050	0.171	0.238
Forgiveness	0.140	0.304‡	0.187	0.235	0.206	0.084	0.134	0.227
Patience	0.199	0.145	0.236	0.016	0.084	-0.009	0.143	0.152
Civility behaviours	0.167	0.284‡	-0.046	-0.077	-0.221	-0.154	0.049	0.018
<b>3. Self-Leadership</b>								
Conscientiousness	0.024	0.040	0.083	-0.074	-0.083	-0.150	0.051	-0.032
Diligence	0.090	0.132	0.132	0.088	0.008	-0.015	0.068	0.082
Organisation	-0.039	-0.046	0.023	-0.186	-0.133	-0.217	0.024	-0.118
Learning goal orientation	0.048	0.031	0.124	-0.031	0.035	0.185	-0.054	0.070
<b>4. Team Management</b>								
Initiating leadership	0.282‡	0.198	0.026	0.072	-0.119	-0.072	0.046	0.086
Consideration leadership	0.095	0.194	0.235	0.104	-0.030	-0.069	0.145	0.110
<b>5. Vision and Strategy</b>								
Strategic leadership	0.194	0.266‡	-0.009	-0.058	-0.192	-0.159	-0.122	0.004
Transformational leadership	-0.276‡	-0.255‡	-0.149	-0.160	-0.132	-0.069	-0.189	-0.227
<b>6. Innovation and Creativity</b>								
Openness to experience	-0.058	-0.125	-0.047	0.019	0.064	0.133	-0.185	-0.056
Creativity	-0.080	-0.087	-0.123	0.004	0.023	0.048	-0.228	-0.085
Unconventionality	-0.017	-0.144	0.060	0.033	0.100	0.214	-0.099	-0.008
Propensity to innovate	-0.081	-0.047	-0.041	-0.112	-0.161	-0.140	-0.151	-0.128
<b>7. Communication and Interpersonal Influence</b>								
Extraversion	0.118	0.091	0.160	0.189	0.227	0.229	0.247	0.197
Social boldness	0.279‡	0.153	0.197	0.258‡	0.280‡	0.320‡	0.310‡	0.297‡
Sociability	-0.097	-0.003	0.072	0.051	0.094	0.057	0.102	0.024
Political skill	-0.150	0.052	0.000	0.024	-0.001	-0.091	0.039	-0.005
Clinical communication	-0.060	-0.072	-0.067	-0.095	-0.054	0.000	-0.185	-0.104

Columns represent VAS scores from supervisors, while rows indicate trait and behaviour scores self-rated by medical trainees.

\*Sample sizes for correlations range from 45 to 70.

†Overall represents the overall mean of VSA supervisor ratings of trainees on all seven leadership competency domains.

‡Correlation is significant at the 0.05 level (two-tailed).

honesty, patience, fairness, sincerity and civility towards others do not seem to play a role in clinical performance evaluations.

## DISCUSSION

Our study developed and explored a framework of seven leadership competency domains deemed essential to good medical leadership through interviews and surveys with programme stakeholders. Medical trainees reported on their own leadership traits and behaviours, while their supervisors reported on the extent the trainees embodied each of the competency domains, resulting in insightful multi-source data. We also examined how perceptions of leadership were related to clinical performance to understand the relationship between leadership competency domains, traits, and behaviours, and clinical performance ratings. This study addresses the need for competency-based leadership approaches in medical education and goes further than previous studies by examining ways to measure these competencies, utilising existing validated trait, behavioural, and leadership style measures, and examining their relationship to existing measures of clinical performance.

The findings suggest that VAS scales can be an effective way to rapidly assess leadership, while long-scale formats that assess traits and behaviours can be used to identify potential leaders and evaluate current leadership behaviours. We found that perceptions of leadership differed between trainees and supervisors, potentially indicating that trainees and supervisors have different implicit schemas about how to behave as (and whether one is) an ideal medical leader despite similar features of leadership identified in Phase One.

We also found that traits and behaviours traditionally associated with leadership, and identified by SMEs in the medical context, were not always perceived favourably by supervisors, resulting in lower leadership and performance scores. For example, transformational leadership is traditionally viewed as an optimal form of leadership<sup>27</sup>; however in this context, self-ratings of transformational leadership were associated in some cases with poorer leadership and clinical performance evaluations. These results require deeper exploration and are an important area for further research. Perhaps acute care clinicians who are trained to make clinical decisions on shorter term frames are not as attuned to

**Table 6** Correlational results of medical trainees\* and supervisor† Visual Analogue Scale (VAS) ratings of leadership competency domains with clinical performance measures across specialties

Leadership competency	Performance 1	Performance 2	Mean performance‡
Medical trainee VAS self-reports			
Ethical and Social Responsibility	-0.203§	-0.079	-0.115
Civility	0.052	0.025	-0.001
Self-Leadership	0.132	-0.029	-0.001
Team Management	0.018	0.040	-0.002
Vision and Strategy	-0.008	0.003	-0.025
Creativity and Innovation	-0.070	-0.091	-0.085
Communication and Interpersonal Influence	-0.122	-0.080	-0.123
Overall	-0.062	-0.040	-0.083
Supervisor VAS ratings			
Ethical and Social Responsibility	0.161	0.257¶	0.233§
Civility	0.134	0.268¶	0.225§
Self-Leadership	0.136	0.371¶	0.301¶
Team Management	0.183	0.272¶	0.286¶
Vision and Strategy	0.169	0.259§	0.294¶
Creativity and Innovation	0.244§	0.287¶	0.322¶
Communication and Interpersonal Influence	0.258§	0.286¶	0.309¶
Overall	0.243§	0.353¶	0.361¶

\*Sample sizes for VAS self-reports for trainees range from 94 to 157. Overall is the overall mean across all seven self-reported competency domains.

†Sample sizes for VAS supervisor reports range from 68 to 118. Overall is the overall mean across all seven supervisor-reported competency domains.

‡Mean across two measurement points.

§Correlation is significant at the 0.05 level (two-tailed).

¶Correlation is significant at the 0.01 level (two-tailed).

longer term cycles required to assess ethics, strategy, and system transformation. As a result, features that make for strong patient interactions and interpersonal clinical team interactions, and are highly observable (such as extraversion) are privileged as leadership traits because they are visible and relatable to one-on-one clinical care. It is also possible professionalised clinicians, who are largely untrained in leadership and disconnected from system administrative work, adopt popular perceptions of leadership as standard-bearers of quality leadership, favouring traits like agreeableness and extraversion. On the other hand, perhaps transformational medical trainee leaders devote finite resources to preferentially develop their leadership skills over their clinical development. This finding is important to clarify because the perception of leaders and leadership informs who is encouraged and recruited into leadership roles, how successful leaders are at marshalling change, and how they are judged for all the behaviours that move their organisation and members towards ethical, strategic system transformation.

Additionally, Civility and Vision were ranked highly in Phase One by the SMEs but unassociated (or negatively associated) with supervisor perceptions in some cases. This was also true for the relationships between multi-faceted competency domains overall; trainees who perceived themselves as good leaders were sometimes seen as poor leaders and clinical performers by their supervisors, or their perceptions did not match their supervisors.

While some of the identified traits and behaviours align with the typology of an ideal medical leader, in practice, many of them seem to go unrecognised or are incorrectly perceived as indicators of poor leadership ability. This highlights incongruence between key areas of leadership development and the outcomes of current medical education. Some behaviours, such as self-rated incivility, were unrelated to performance, indicating that trainees that engage in negative behaviours are not necessarily seen as poorer clinicians or leaders, despite the high prevalence of harassment faced by trainees,<sup>28</sup> and its associations

with adverse patient care and physician burnout.<sup>29</sup> Rather, the traits that appear to positively influence clinical performance perceptions are around organisation, conscientiousness and being socially bold, although the sample sizes with traits and behaviours were somewhat smaller in some cases, and so should be treated cautiously.

Current organisational culture and reward systems may perpetuate misalignment between desired and enacted forms of leadership. Especially because this mismatch might reinforce discrimination in the workplace such as gender inequity,<sup>30</sup> it is important to foster multicompetency leadership. Leadership capabilities are essential tools for medical professionals as they progress through their careers and they may find themselves ill-equipped to be effective leaders in clinical and administrative roles if they were punished (or not rewarded) for engaging in positive leadership behaviours during their training. Failure to consider leadership ability as a critical component of clinical education is a failure to prepare trainees to effectively lead complex institutions. Such failure could propagate structural forms of discrimination that lead to workplace inequities and inequitable patient outcomes.

From our findings, we make three recommendations for improving leadership in medical education:

1. Use validated, theory-driven competency frameworks when building leadership curriculum and evaluating leadership behaviours. Given the multidisciplinary and interconnected nature of healthcare teams in the modern medical profession, we recommend medical educators use a standardised frame of leadership. A multicompetency view aligns with broader theoretical perspectives on leadership and provides a framework to develop leadership curriculum. Although our final framework, derived in 2015, did not include Diversity and Intercultural awareness, we believe this model should be expanded to include this important competency domain in future studies. Although some of the competency domains

we do include, such as Ethics and Social Responsibility and Civility, indirectly support Diversity, we believe Diversity and Intercultural Awareness is an independently important competency.

- Align reward systems with demonstrated leadership competencies using both the short- and long-term assessments. Assess trainees' leadership behaviours on an on-going basis in line with recent emphasis on competency based medical education.<sup>31</sup> We recommend programme directors implement annual (eg, full evaluation of all competency domains) in addition to event based (eg, VASs) evaluations to capture long term outcomes of leadership that are not easily assessed in the short term(eg, vision).
- Train to identify and encourage effective leadership at all levels of the organisation.

**Teach assessors and trainees how to evaluate leaders:** To accurately evaluate leadership, raters (ie, self, peer, trainees, supervisors) should understand how to recognise leadership behaviours. We recommend frame-of-reference training,<sup>32</sup> a technique used to help evaluators improve the accuracy of their performance ratings through exercises that build and alter schemas to more accurately define effective leadership. Using validated measures of leadership that focus on observable behaviours may also improve accuracy of leadership assessments.

**Assess leadership early:** Leadership training and assessment training should not be reserved for those in formal leadership positions but should include medical educators and trainees. This approach shifts the focus from training individuals to be good leaders after they are in leadership positions, to developing a broad base of diverse organisational talent with the skills and qualities to excel in leadership positions.

Despite the multisource strengths of our study, it is not without limitations. Although the use of validated measures increases the reliability of our findings, incomplete and missing data creates variability in our sample sizes, potentially affecting the stability of our relationships, particularly in regards to trait and behavioural measures. As a result, we largely comment on effect sizes rather than statistical significance. Additionally, our sample was limited to a single institution, potentially limiting generalisability to other medical education programmes. Further, participants self-selected into our study and were offered an incentive. Although these practices are consistent with research in this area and the time commitment required of participants, some trainees may have been more inclined to participate than others. However, our sample covered trainees with a broad range of clinical experience and specialisations across numerous hospital sites, reflecting the general population of medical trainees. Our competency framework is grounded in the leadership literature and refined through consultation with SMEs, hopefully reducing idiosyncrasies. Future studies should expand the sample size and diversity across institutions to further validate our framework and measurement approach. Future validation efforts should also include comparisons between healthcare specialties (eg, public health, primary care, acute care) to examine if the negative relationship between leadership behaviours and perceptions of clinical performance persist beyond acute care. We also recommend the development and validation of longer-term leadership intervention programmes (eg, frame-of-reference training,<sup>31</sup> case studies) and assessment programmes built around the seven competency domains, such as civility, given its relevance to issues in medicine.

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**Data availability statement** Data are available from the first author upon reasonable request. All data relevant to the study are included in the article and a full correlation table of the study variables is available as a supplementary material.

**Author note** -<sup>a</sup> We also had peers complete this measure, and received peer ratings for 79 trainees. We chose to focus on the supervisor reports, given their influential role in identifying and training leadership. Peer results are available from the first author on request; -<sup>b</sup> Samples sizes for each correlation reported in the results section range from 45 (for some scale measures) to 180 due to missing data. Exact ranges are reported in the notes of each table and a full correlation table with sample sizes associated with all possible correlations are available as an online supplemental material; -<sup>c</sup> Given the small sample size for the third measurement point, we focus on the first two performance measures; -<sup>d</sup> As sample sizes were lower for traits and behaviours, we discuss both statistically significant findings, and mention trends that reflect effect sizes typically meaningful in individual difference research<sup>26</sup> (ie, above 0.10)

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